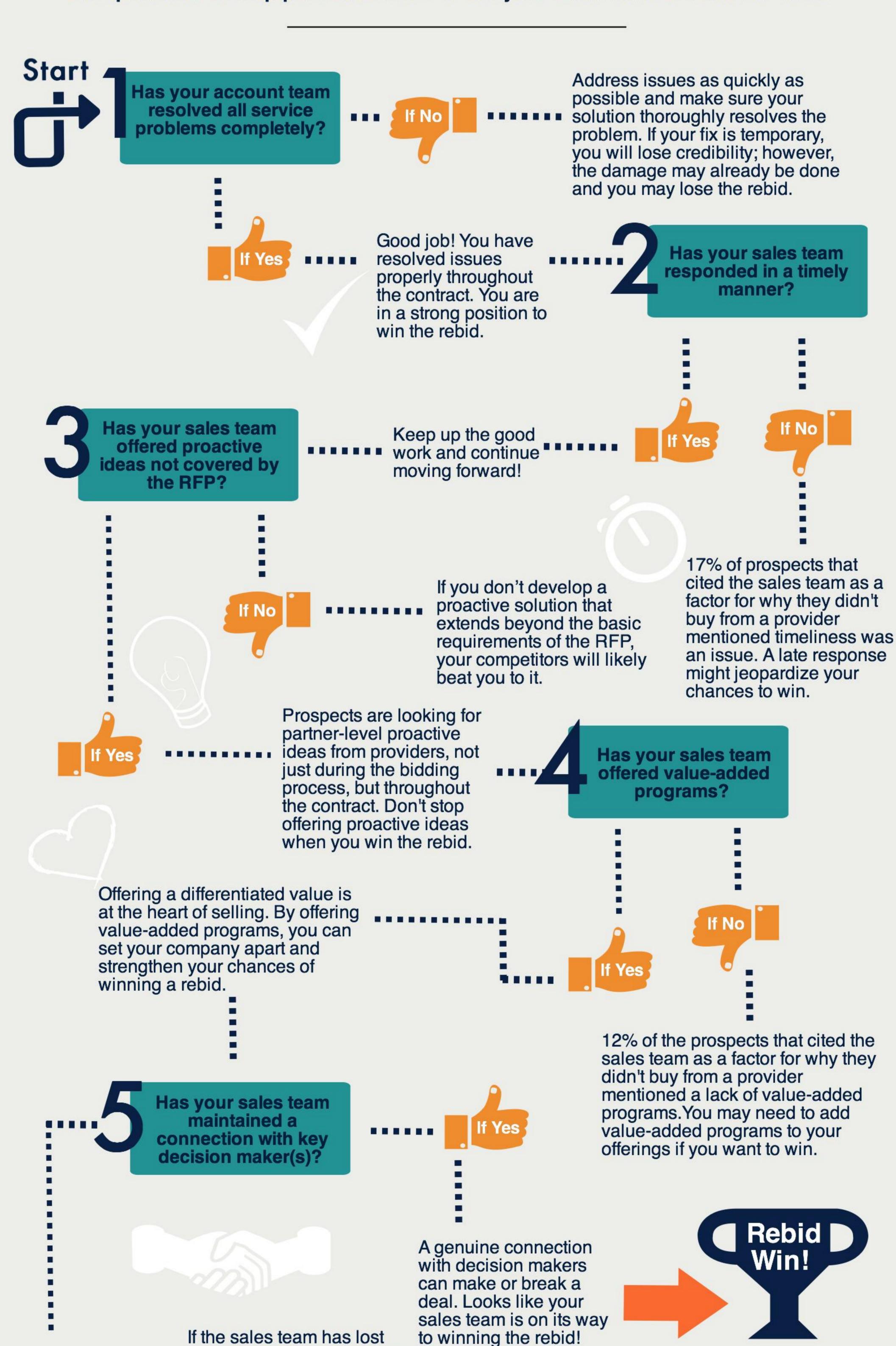


Are you wondering if your sales team will win a rebid on a large account? Ask these five questions to help predict whether or not your sales team will win the rebid.



Askforensics

If No

touch with decision makers

during the contract period, it

may be difficult to regain this

connection during a rebid.